



Ho Chi Minh City, 28 May 2018

No.: 09/2018/TT-HĐQT-TCD

## PROPOSAL

*Re: The Business Plan 2018*

**To: Shareholders of TRACODI**

- Pursuant to the Law No. 68/2014/QH13 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 26 November 2014;
- Pursuant to the Law No. 70/2006/QH11 passed by the National Assembly on 29 June 2006 on Securities; the Law No. 62/2010/QH12 passed by the National Assembly on 24 November 2010 on amending and supplementing a number of articles of Law No. 70/2006/QH11 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by shareholders on 31 January 2018 (which was amended and supplemented at its 6<sup>th</sup> session).

Based on performance, actual situation and capacity of the Company in 2017, the Board of Directors kindly submits the business plan 2018 to shareholders with basic indicators as follows:

**Unit: VND million**

No.	Item	2017	2018F	% actual/ Forecast
1	Gross revenues from sale of goods and rendering of services	1.095.934	1.150.264	105%
2	Operating profit	91,992	96,380	103%
3	Profit before tax	91,368	96,380	105%
4	Profit after tax	74.948	77.104	103%
5	Dividend	10% (in shares)	10%-12% (in shares/cash)	100%-120%

Kindly submit to shareholders for consideration and approval.

Sincerely,

**Recipients:**

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF THE BOARD OF  
DIRECTORS  
THE CHAIRMAN**

**Nguyen Ho Nam**